Steven Lee Packard

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Education

Rutgers University

B.A. in Computer Science

Middlesex College

A.S. in Engineering Science

EXPERIENCE

Media Analyst

VaynerMedia (Digital Marketing Agency)

- Analyze ad tracking metadata to generate client-facing reports and deliver actionable marketing insights.
- Monitor ad campaign expenditures for multi-million-dollar accounts; Assist directors with audience targeting.

Level 2 IT Specialist Consultant

Rutgers University: Office of Information Technology

- Provided advanced IT support to university staff and faculty; oversaw teams of 2-6 consultants to resolve software issues. Monitored servers supporting over 60,000 users, consulted departments on enterprise system solutions.
- Managed 1-3 escalated incidents per hour, resolving high-priority issues from different consultant levels.
- Developed an employee onboarding webpage, centralizing critical tools and reducing new hire setup time by over 30%, significantly boosting team productivity during hiring season.

University Choir President

Rutgers University: Mason Gross School of the Arts

- Led and represented a diverse class of 90+ singers, planned 4 concerts with 250+ attendees, and delegated tasks to 5 elected board members, while expanding program reach to the broader New Brunswick area.
- Secured a record 306% increase in funding, surpassing the historical high in the choir's 25+ year history.

Management Assistant

Lindstrom & King Co. Inc (Engineering/Manufacturing)

- Managed production planning, conducted operational accounting, maintained relationships for 30+ multinational accounts and clients, enhanced sales data accuracy by standardizing reporting processes.
- Optimized pricing strategies by analyzing SAP business metrics, resulting in 12% year-over-year revenue increase.
- Played a pivotal role in ERP migration from QuickBooks to SAP Business One, including data integration, creating order templates, populating item and inventory data, and building client profiles.

Customer Service Associate

Wegmans Food Markets

- Coordinated a food production team of 2-5 people, managing resources to meet high-demand production goals.
- Contributed to the highest divisional sales in the department from 2020 to 2024 by supporting data-driven merchandising and optimizing seasonal product placement.

Technical Projects

VeggieVision iOS App | Swift, Xcode, Figma, SwiftUI, iOS

- Created iOS app to optimize food production at Wegmans Food Markets, reducing food waste and inventory loss.
- Deployed the app in the production area, preventing over \$1,200 in shrink during its second implemented week.

Airline Booking Website | SQL, MySQL, Java, HTML/CSS, Apache Tomcat

- Collaborated with 3 students to create a fully functional mock flight booking website, equipped with user/admin accounts, real-world flight data, and database manipulation utilities.
- Designed the database system, including schema architecture, SQL querying components, and MySQL integration.

Skills & Certifications

Strengths: Technical Writing, Problem Solving, Client Consulting, Adaptability, Public Speaking **Programming:** Python, Java, SQL, JavaScript, TypeScript, HTML/CSS, React (Library) Software: Git, ServiceNow, Tableau, Excel, Active Directory, Figma, Visual Studio, Microsoft Office Suite Certifications: Meta Certified Digital Marketing Associate: 2025, TikTok Media Buying Professional: 2025

New Brunswick, NJ September 2021 – May 2024 Edison, NJ

September 2020 – May 2022

January 2025 – Present

New York, NY

September 2022 – September 2024

New Brunswick, NJ

New Brunswick. NJ

April 2021 – October 2021

September 2021 – May 2024

Paterson. NJ

Woodbridge, NJ

May 2018 – Present

September 2024

December 2023